

PERIODIC DISCLOSURES

FORM NL-40

Business Acquisition through different channels

Insurer: EXPORT CREDIT GUARANTEE CORPORATION OF INDIA LTD Date: 31.03.2014

Registration No: 124 Date of Registration: 27th Sept. 2002

(Premium ` in Lakhs)

Sl.No.	Business Acquisition through different channels								
	Channels	Current Quarter		Same quarter Previous Year		Up to the period		Same period of the previous year	
		No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium
1	Individual agents	0	0	0	0	0	0	0	0
2	Corporate Agents-Banks	11	87.03	5	89.73	69	249.18	73	401.2
3	Corporate Agents -Others	0	0	0	0	0	0	0	0
4	Brokers	70	959.32	82	384.04	346	2483.62	128	1367.92
5	Micro Agents	0	0	0	0	0	0	0	0
6	Direct Business	1227	11685.04	1017	9317	4301	37754.32	3788	34942.45
	Total (A)								
1	Referral (B)								
	Grand Total (A+B)	1308	12731.39	1104	9790.77	4716	40487.12	3989	36711.57

Note:

1. Premium means amount of premium received from business acquired by the source
2. No of Policies stand for no. of policies sold